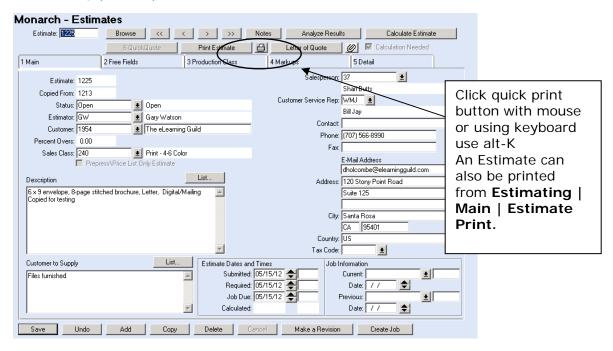


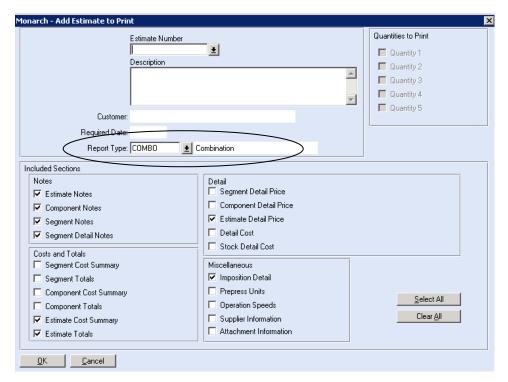
Printing an Estimate

Estimating | Main | Estimates



- 1. Locate the correct estimate number.
- 2. Click Print Estimate
- 3. Select the **Report Type**. The report types are setup in the Estimating Maintenance, Estimating Preferences.





- 4. Quantities to print will always default to all. Any unwanted quantities can be turned off.
- 5. Four sections can be included in the Estimate Print: **Notes**, **Detail**, **Costs and Totals**, and **Miscellaneous**. Selection(s) from these four sections.

Note: Click **Select All** to select all sections in the Included Sections of the Add/Edit Estimate to Print dialog box, or you can **Clear All** to clear all sections in the Included Sections of the Add/Edit Estimate to Print dialog box.

- Notes. These selections enable you to control the type of notes to include in an estimate.
 - Estimate Notes
 - Component Notes
 - Segment Notes
 - Segment Detail Notes
- Detail
- Segment Detail Price. Select this option to include the price for the individual Labor, Material, and Price List items for a Segment. The price includes the Markup in Standards and all Job Markups.
- Component Detail Price. Select this option to include the price for the individual Labor, Material, and Price List items for a Component. The price includes the Markup in Standards and all Job Markups.
- Estimate Detail Price. Select this option to include the price for the individual Labor, Material, and Price List items for the Estimate. The price includes the Markup in Standards and all Job Markups.
- Detail Cost. Select this option to include the cost for the individual Labor, Material items for the estimate. The cost does not include Markup In Standards or Job Markups.

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• Stock Detail Cost. Select this option to include the cost for the individual Stock for the estimate. The cost does not include Markup In Standards or Job Markups.

Costs and Totals

- **Segment Cost Summary**. Select this option to include a cost summary breakdown for Prepress Labor, Prepress Material, Press Labor, Press Material, Finishing Labor, Finishing Material, or Material for a Segment. The cost does not include Markup in Standards or Job Markups.
- Segment Totals. Select this option to include totals information for a Segment. Information that can be included (based on what is established for Grand Totals in Estimating Preferences) are Job Markups, Price, Price Per Additional, Value Added \$ and percent, Contribution \$ and percent, and Net Profit \$ and percent.
- Component Cost Summary. Select this option to include a cost summary breakdown for Prepress Labor, Prepress Material, Press Labor, Press Material, Finishing Labor, Finishing Material, or Material for a Component. The cost does not include Markup in Standards or Job Markups.
- Component Totals. Select this option to include totals information for a Component. Information that can be included (based on what is established for Grand Totals in Estimating Preferences) are Job Markups, Price, Price Per Additional, Value Added \$ and percent, Contribution \$ and percent, and Net Profit \$ and percent.
- **Estimate Cost Summary**. Select this option to include a cost summary breakdown for Prepress Labor, Prepress Material, Press Labor, Press Material, Finishing Labor, Finishing Material, or Material for the Estimate. The cost does not include Markup in Standards or Job Markups.
- Estimate Totals. Select this option to include totals information for the estimate. Information that can be included (based on what is established for Grand Totals in Estimating Preferences) are Job Markups, Price, Price Per Additional, Value Added \$ and percent, Contribution \$ and percent and Net Profit \$ and percent.

• Miscellaneous

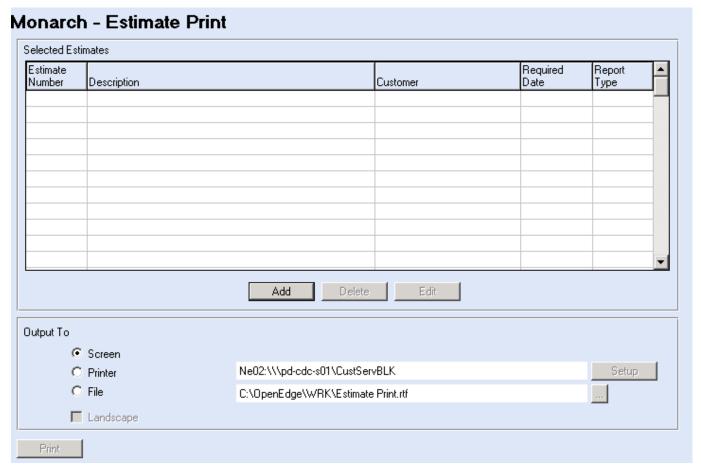
- Imposition Detail. Select this option to include information related to the Press Imposition for a Segment. This information includes the Stock Cost, Costing Unit of Measure, Vendor information, and Gross Stock Weight.
- **Prepress Units**. Select this option to include the entries from a Prepress Standard per Segment.
- Operation Speeds. Select this option to include Operation Speeds for Press, Cutting, Folding, Finishing, and Finishing In-line operations per Segment. The In-line operations communicate essential finishing in-line information in an estimate without having to access an estimate for that information.
- **Supplier Information**. Select this option to include Supplier Information for Ink, In-Line Material, Finishing Material, or an Outside Material entry when a Supplier Name exists for the entry.

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Estimate Print Options can be changed on an estimate by estimate basis.

6. Click OK



7. Select Output option:

Printer: Will provide a printer dialog box to choose the printer and print options.

Screen: Will be displayed on the screen.

File: Will default to: c:\tmp\Estimate Print.rtf The location and name of the file can

be changed. (c) is referring to the PC hard drive.

Landscape: Will print the report landscape on the paper using a larger font.

The Add, Delete and Edit located at the bottom of the screen allows for several estimates to be printed at one time.

8. Click Print.

Quick Print Option

This option allows you to print the current estimate to the default printer using the default estimate report. This saves time as the user does not have to select a printer and the report type each time.

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03/02/16 Estimate Print Page: Date: Time: Star Printing User ID: btemples Version: 13.1.2.1 12:24 Estimate:

Estimator: Bob Accounttemp Last calculated: 11/05/08 11:18:10

January List Letterheads and Courtyard Travel Business Salesperson: Tom Thumb Attention: Accounts Payable 1234 Clarks Hill Contact: Phone: 555-555-1000 8.5x11 Anywhere USA 555123 Fax: 80# Dull Text Current job: Previous job: Tax Code: 4/0 bleeds 1/0 black variable data Percent Overs: 0.00

Flyers 8.5x11 80# Dull Text 4/4 bleeds

Customer to supply:

Segment description: 1thd and Flyers

Imposition Detail - 1thd and Flyers 4 Page (W n L) 8.5 n 11 Binding lip: 0 Color bar: Yes

Jan: Either Bleed: .125 Registration: Average Piece type: Sheet Product Type: Inks: 4/C Process Front: 15.00 Back: 15.00

Color bar .3750 .5000 Side margin 400,000 Press description XL 105 6 color Sheet length x across 25×28 Across Press sheet grain Imposition 1 1 - 4 pages 4 out Work&Turn Imposition 1 press sheets 106,130 Makeready sheets Press spoilage sheets 1,100 Plates new/standing 8 / 0 Stock description 80# Dull Text Unit cost 108.0000 1000 Sheets Unit of measure Stock W x L 25x38 Length .0037 80.0000 Stock Grain Caliper Basis weight M weight 160.00 Gross stock units 106,130 106,130 Gross press sheets Impressions/length/area Gross stock weight 16,981

Segment description: Variable Imprint

Imposition Detail - Variable Imprint Pages: 2 Page (W x L) 8.5 x 11 Grain: Either Bleed: 0 Binding lip: Registration: Open Piece type: Sheet

400.000 Sheet length x across Press sheet grain Imposition 1 2 pages 1 out One-side Imposition 1 press sheets Makeready sheets 440,000 Press spoilage sheets 40,000 2 / Plates new/standing 0 Stock description Unit cost .0000 Unit of measure Stock W x L Stock Grain 8 5×11 Length Caliper .0046 Basis weight 60.0000

Segment Description - Detailed project description. Section describes all the components, activities and specifications.

Price- Price is a compounding calculation used to determine the selling price for the project. Price is calculated for the work centers, materials and overall project.

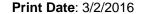
Base - The calculated amount of the in standard markup is added to the work center/ material cost.

Comp1- Compound 1 is the calculated amount of the overall job markup is added to the work center/ material base calculation.

Final Price- Final price is the calculated amount of the Additional job markup(s) added to the work center/ material comp 1 calculation. This is final selling price

Cost- The estimated cost of the project. Cost is calculated without markups in standard of job markups. Work Center rates and some material costs are pulled from the estimating standard.

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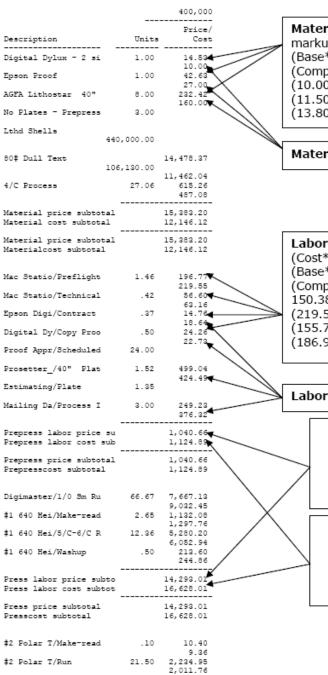
 Date:
 03/02/16
 Estimate Print
 Page:
 2

 Time:
 12:24
 Star Printing
 User ID:
 btemples

 Estimate:
 707
 Version:
 13.1.2.1

Gross stock units 440,000
Gross press sheets 440,000
Impressions/length/area 440,000
Gross stock weight 5,197

Estimate Detail



Material Price = (Material Cost *in standard markup %) +Material cost = Base (Base*Job markup %) + Base = Comp1 (Comp1*Add markup %) + Comp1 = Final Price (10.00 *.15) + 10.00 = 11.50 (11.50 *.20) + 11.50 = 13.80 (13.80 *.05) + 13.80 = 14.53

Material Cost = Unit Cost* item quantity

Labor Price =

(Cost* in standard markup %) + Cost= Base (Base*Job markup %) + Base = Comp1 (Comp1*Add markup %) + Comp1 = Final Price 150.38 * 1.46 = 219.55 (219.55 * -.2905) + 219.55 = 155.77 (155.77 * .20) + 155.77 = 186.93 (186.93 * .05) + 186.93 = 196.77

Labor Cost = Cost per Hour * Estimated Hours

Segment Price Summary. A price summary breakdown for Prepress Labor, Prepress Material, Press Labor, Press Material, Finishing Labor, Finishing Material, or Material for a Segment. The cost does include Markup in Standards and Job Markups.

Segment Cost Summary. A cost summary breakdown for Prepress Labor, Prepress Material, Press Labor, Press Material, Finishing Labor, Finishing Material, or Material for a Segment. The cost does not include Markup in Standards or Job Markups.

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2,245.35

21.50

Cutter Hel/Cutter He

Finishing labor price s





Estimate Print Page: Date: 03/02/16 Star Printing User ID: btemples Time: 12:24 Estimate: Estimated Price Total = Target Sell Total, includes any labor markup, material markup and overall markup. Finishing labor cost su 2,021.11 Finishing price subtota 2,245.35 Finishingcost subtotal 2.021.11 Estimated Cost Total = Total of all segment labor and 32,962.22 material cost calculations Estimate price total 31,920.13 Estimate cost total Cost = Used for final pricing calculations. Totals the Finish piece net weight material and labor base calculations Per 1000 Total (Material Cost + Markup in Standards) + (Labor Cost + lthd and Flyers 31.49 12,598 Markup in Standards) + customer specific mark up. Variable Imprint Estimate weight 43.30 17,322 Note: Customer specific mark up are entered in the customer table and are calculated as ((Material base + Labor base)*Customer mark up)+ (Material base + Labor base) All Segments Estimate Totals 400,000 Profit = Cost + times profit percentage (26095.08*.2=5219.02) Cost + All-inclusive Co 26,095.08 Labor Mark U .00 .00 Mat. M/U Profit 20.00 5,219.02 Commission = Estimated Price times Commission Commission 5.00 1,648.11 Other M/U .00 percentage Rebate/Other .00 .00 (32962.20*.05=1648.11) 32,962.20 Estimate Price Price per 1000 Material Cost = Actual Materials Cost does not Price per additional 1000 75.34 include markups Material Cost 12,146.12 20,816.0 Value added Value Added = Estimated Sales Price less Materials Percent 63.15 (does not include Overhead) less Outside Purchases All inclusive labor cost 19.774.03 19,774.03 Direct Labor cost Contribution 1,042.05 3.1 Percent All inclusive Labor Cost is calculated from the Work 13,916.7 _6,899.37 Labor (absorbed) Centers of the labor entries in the estimate. Direct Net profit Labor Cost is calculated by multiplying the hours by the 20.92 Percent sum of the Fixed Overhead Rate, Variable Overhead Rate, and Standard Labor Rate - Shift 1 of the Work Center. Direct Labor Cost is All Inclusive labor cost without markups. Net Profit - Net Profit dollars is an accounting term used to identify Contribution - Contribution dollars is an accounting specific financial term used to identify specific financial information for information for an an estimate in the Analyze Results window and/or estimate in the Analyze Estimate Print. Results or Estimate Formula: Value Added Dollars - All inclusive labor Print window. · Formula for Net Contribution Percentage: Contribution Dollars / Profit: Value Added -Labor Dollar (absorbed) . Formula for Net Profit Labor (Absorbed) is Percentage: calculated by multiplying the Net Profit Dollars / Price hours by the standard work center rate + the markup in standard.

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